



KMS Solutions, LLC
Consultants to Business & Government

Capability Statement

Systems Engineering and Technical Assistance

KMS Solutions LLC (KMS), founded in 2005, is an economically disadvantaged woman owned small business (SB, SDB, EDWOSB, WOSB) with offices in Alexandria, Virginia; Middletown, Rhode Island; and Melbourne, Florida. KMS is experienced in and dedicated to serving the needs of US government related activities both CONUS and OCONUS. The company's market areas and clients include the US Intelligence Community, Department of Defense, the Joint Staff, Navy, Army, and the Department of State. Support services provided by the company include Systems Engineering and Technical Assistance (SETA), Policy and Intelligence Analysis, Human Capital Management (Technical Skills Training, Adult Education, Force Management, Leadership, Teambuilding, etc.), OCONUS Deployment, Language, Regional Expertise, and Cultural (LREC) Advisory Services, and Project/Program Management.

The company operates successfully in the most sensitive and highly secure environments as operated by both government agencies and KMS.

KMS is a full spectrum SETA support services company. Our professional staff assists the United States Department of Defense (DoD) components and acquisition programs by providing analysis and engineering services in a consulting capacity, working closely with the government's own engineering staff members. KMS staff members provide both flexibility and quick availability of expertise in a cost effective manner. The KMS staff is adept at working alongside government and other contractor employees within the same workspace as a fully integrated systems engineering team to analyze and specify requirements; provide technical and engineering support; assess, plan, and implement processes; apply best practices frameworks; develop program strategies, budgets, and schedules; Monitor and evaluate performance; develop and implement acquisition strategies; and capture and provide data for decision support.

KMS understands that SETA contractors may have access to procurement sensitive information that may present a risk of conflicts of interest which, if potentially present, must be mitigated through the use of Non-Disclosure Agreements (NDAs) and establishment of Firewalls (restrictions on communications). KMS is not a developer of hardware or software and as a result can always position itself as a SETA honest broker for its clients.

KMS has maintained 100% client satisfaction with its SETA customers who have included the Defense Intelligence Agency (DIA), the Naval Sea Systems Command, Puget Sound Naval Shipyard, DELL Federal, and the Deputy Assistant Secretary of the Navy for Acquisition and Procurement. To express your interest in our support or to get additional information about our capabilities, please email us at contact@kmsol.com.

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